

# Flash Note: Kim Heng Offshore & Marine Holdings

Date: 9 November 2017

# Joint venture with RUHM Marine

Kim Heng Offshore & Marine Holdings Limited ("**Kim Heng**") and its subsidiaries announced that its wholly-owned subsidiary, KH Mazu Offshore & Marine Sdn Bhd ("**KH Mazu**") has on 7 November 2017 signed a joint venture agreement with RUHM Marine Sdn Bhd ("**RUHM**") to form a joint venture company in Malaysia tentatively called RUHM Mazu Sdn Bhd (the "**JVC**").

## **Enhanced presence in Malaysia**

The JVC is intended to expand their offshore marine business into Malaysia and will undertake marketing, operating, maintaining and chartering vessels to customers for use within the Malaysian territory and its exclusive economic zone(s) and such other chartering activities as may be agreed between the shareholders. With this joint venture, the Group is well positioned for the expected upturn of the oil and gas industry and anticipates to deploy more of the Group's vessels in the near future.

The JVC will be 51% owned by RUHM and 49% owned by KH Mazu. The initial share capital of the JVC will be RM1,000 together with asset injection of a vessel valued at USD6 million. RUHM will be subscribing for 510 ordinary shares and KH Mazu subscribing for 490 ordinary shares at RM1 per ordinary share. The subscription will be funded in cash by the parties respectively.

The investment in the JVC by Kim Heng is expected to enhance the business potential of the Company in Malaysia.

The subscription by the Company for the shares in JVC will be funded through the Group's internal resources and is not expected to have any material impact on the earnings per share or the net tangible assets per share of the Group for the financial year ending 31 December 2017.

#### About RUHM Marine Sdn Bhd

RUHM is a major operator of marine service vessels which provides logistic support for offshore, exploration, drilling, construction and other activities related to the offshore petroleum and mining industry in Malaysia.

#### **About Kim Heng**

With over 40 years of experience, Kim Heng Offshore & Marine Holdings Limited and its subsidiaries ("Kim Heng" or the "Group") is an established integrated offshore and marine value chain services provider. Strategically located in Singapore, the Group offers a one-stop comprehensive range of products and services that caters to different stages of offshore oil and gas projects from oil exploration to field development and oil production.

Analyst Terence Chua +65 6221 5590 tchua@saccapital.com.sg



## **DISCLAIMERS AND DISCLOSURES**

This report has been prepared and distributed by SAC Advisors Private Limited ("**SAC Advisors**") which is a holder of a capital markets services licence and an exempt financial adviser in Singapore. SAC Advisors is a wholly-owned subsidiary of SAC Capital Private Limited ("**SAC Capital**") which is also a capital markets services licensee.

This report has been prepared for the purpose of general circulation. In the preparation of this report, we have not had regard to the specific investment objectives, financial situation, tax position or unique needs and constraints of any individual person or any specific group of persons. Any prospective purchaser should make his own investigation of the securities and all information provided. Advice should be sought from a financial adviser regarding suitability, taking into account the specific investment objectives, financial situation or particular needs of the person in receipt of the recommendation, before a commitment to purchase is entered into.

This report does not constitute or form part of any offer or solicitation of any offer to buy or sell any securities.

This report is confidential and is meant only for the consumption of targeted persons. The information in this report shall not be copied or reproduced in part or in whole, and save for the recipient of this report, shall not be disclosed to any other person without the prior written consent of SAC Advisors. The distribution of this report outside the jurisdiction of Singapore is also strictly prohibited.

While SAC Advisors has exercised reasonable care to ensure that the facts stated herein are accurate, SAC Advisors makes no representation as to the accuracy or completeness of such information and SAC Advisors accepts no liability whatsoever for any loss or damage arising from the use of or reliance of the information herein.

SAC Advisors, SAC Capital and their associates, directors, and/or employees may have positions in the securities covered in the report and may also perform or seek to perform other corporate finance related services for the company whose securities are covered in the report. SAC Advisors and its related companies may from time to time perform advisory services, or solicit such advisory service from the entity mentioned in this report ("**Other Services**"). However, the research professionals involved in the preparation of this report have not and will not participate in the solicitation of such business. This report is therefore classified as a non-independent report.

As of the date of this report, SAC Advisors and its associates, including SAC Capital, do not have proprietary positions with Kim Heng Offshore & Marine Holdings Limited, except for:

Party	Quantum of position
Nil	Nil

As of the date of this report, SAC Advisors and its associates, including SAC Capital, do not have any business relations with the subject company within the past 12 months, except for:

Company	Nature of business relation	Date of business relation
Kim Heng Offshore & Marine Holdings Limited	Continuing Sponsor	Ongoing



As of the date of this report, none of the analysts who covered the securities in this report have any proprietary position or material interest in the subject companies covered here in, except for:

Analyst name	Quantum of position
Nil	Nil

### ANALYST CERTIFICATION/REGULATION AC

As noted above, research analyst(s) of SAC Advisors who produced this report hereby certify that

(i) The views expressed in this report accurately reflect his/her personal views about the subject corporation(s);

(ii) The report was produced independently by him/her;

(iii) He/she does not on behalf of SAC Advisors or SAC Capital or any other person carry out Other Services involving any of the subject corporation(s) or securities referred to in this report; and

(iv) He/she has not received and will not receive any compensation directly or indirectly related to the recommendations or views expressed in this report or to any sales, trading, dealing or corporate finance advisory services or transaction in respect of the securities in this report. He/she has not and will not receive any compensation directly or indirectly linked to the performance of the securities of the subject corporation(s) from the time of the publication of this report either.